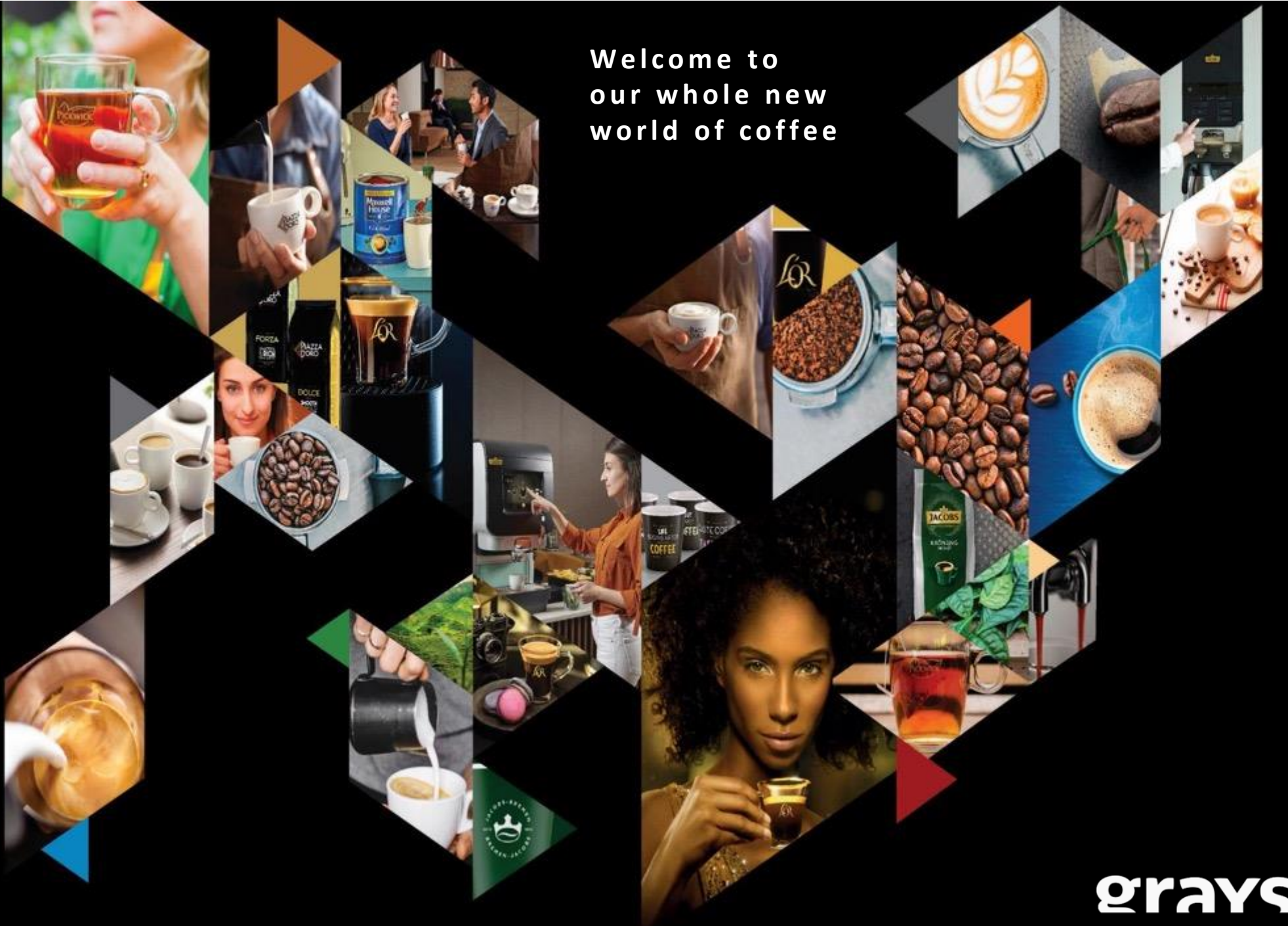


Welcome to
our whole new
world of coffee



grays

WHAT'S SPECIAL ABOUT THE WORLDS NO.1 PURE PLAY COFFEE COMPANY



OVER 268 YEARS OF COFFEE EXPERIENCE
Oldest coffee company in the world,
established in 1753



GLOBAL POWER BRANDS AND LOCAL JEWELS

A portfolio of the most well-known coffee brands from around the world



SPECIALISES IN ALL CHANNELS IN THE AWAY-FROM-HOME MARKET



RESTAURANTS



HOTELS



OFFICES



HEALTHCARE



TAKE AWAYS



LEISURE



RESPONSIBLE COFFEE SOURCING FROM CROP-TO-CUP



GLOBAL REACH AND SCALE

Enjoyed by consumers in over 140 countries
Placed over 135 000+ pieces of equipment globally



A LEGACY OF CREATING RICHNESS IN QUALITY, COFFEE EXPERIENCES

- Builds full service concepts for customers and their consumers
- Drives premiumisation of the category



SERVES ALL BREW TYPES AND COFFEE FORMATS

A key competitive advantage



BEANS



LIQUID



INSTANT



FILTER



CAPSULES



WHAT WE DELIVER WITH JDE: A CUSTOMER-CENTRIC, SERVICE EXPERIENCE

1

EXPECT CONSISTENCY CUP AFTER CUP

National, full-service offering across:



2

EXPECT IN-CUP EXCELLENCE & EXPERT ADVICE

Through a dedicated coffee division of specialists and experts

3

EXPECT THE X-FACTOR DIFFERENCE!

Cutting edge beverage innovation across hot and cold through a partnership with SloJo gives you access to the full offering of experiential and designer drinks



4

EXPECT FLEXIBILITY AND A TAILOURED-TO-YOU OFFERING

1

A WIDE RANGE OF COFFEE & TEA FORMATS AND BRANDS

2

A VARIETY OF EQUIPMENT AND SOLUTION OPTIONS



3

A FULL EXPERIENCE: PRODUCTS, POS AND MARKETING TO ENGAGE AND DELIGHT



INSTANT POWDER MACHINE



BRAVILOR SOLO

Hourly Capacity

70 – 80 cups

Recommended Consumers

Restaurant / canteen / office /
foodcourt

Selection

Instant Hot Chocolate

Required Daily Volume

80 cups

INSTANT COFFEE MACHINE



BRAVILOR QUINTO

Hourly Capacity

70 – 80 cups

Recommended Consumers

Restaurant / canteen / office /
foodcourt

Selection

Instant White Coffee
Instant Black Coffee
Instant Espresso
Instant Cappuccino

Milk Powder

Required Daily Volume

40 cups

BEAN TO CUP COFFEE MACHINE



KREA BEAN TO CUP (Fully Automatic)

Recommended Consumers

Restaurant / canteen / office / forecourt

Selection

- White Coffee
- Black Coffee
- Espresso
- Cappuccino
- Hot Chocolate
- Water

Milk Powder

Required Daily Volume

50 cups

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BEAN TO CUP FRESH MILK COFFEE MACHINE

SAECO MAGIC



Hourly Capacity

40 – 60 cups

Recommended Consumers

Restaurant / Bar / Office /

Selection

White Coffee

Black Coffee

Espresso

Cappuccino

Water

Fresh Milk

Fridge Separate

Required Daily Volume

50 cups

TRADITIONAL ESPRESSO MACHINE

VISACREM 2 GROUP AND GRINDER



Hourly Capacity
40 – 60 cups

Recommended Consumers

BARS & RESTAURANTS –
Group machines

Selection

White Coffee
Black Coffee
Espresso
Cappuccino
Hot Water

Fresh Milk Separate

Required Daily Volume
100 cups

MEDIUM VOLUME LIQUID COFFEE MACHINE



CAFITESSE 50

Hourly Capacity
60 Cups

Recommended Consumers
Restaurant/ Conference

Selection
Black Coffee
Hot Water

Milk separate

Required Daily Volume
40 cups

HIGH VOLUME LIQUID COFFEE MACHINE



CAFITASSE NG 120

Hourly Capacity

150 Cups

Recommended Consumers

Restaurant/ Conference

Selection

Black Coffee

Hot Water

Milk separate

Required Daily Volume

100 cups

HIGH VOLUME FILTER COFFEE MACHINE



BUNN ICB

Hourly Capacity

150 Cups

Recommended Consumers

Restaurant/ Conference

Selection

Black Coffee

Hot Water

Milk separate

Required Daily Volume

100 cups

SINGLE SERVE MACHINES



L'OR Mini

Hourly Capacity

10 Cups

Recommended Consumers

Hotel Rooms / Boardrooms

Selection

Black Coffee

Espresso

Hot Water

Milk separate

Required Daily Volume

15 cups

Commercial terms & conditions

- Lead time of 12 - 18 weeks on equipment from date of order may apply/depending on local stock availability
- Product is subject to an annual price adjustment
- All pricing excludes VAT
- All equipment pricing includes installation, installation kit and water filter (water filter replacement thereafter is at the clients cost)
- Equipment pricing is valid for 6 months from date of official order and linked to foreign exchange rates
- Site to provide water and power to machines for installation, as per specifications
- Site responsible for all shop fitting requirements
- Training is compulsory prior to store opening (staff and management)
- Only Grays specified products are allowed to be used in the machine during the initial 24 month rental contract period
- Early termination of the contract will result in early termination penalty fees (35% of the total value of the remaining period).

Equipment:

Malicious damage is classified as and not limited to:

- Willful or accidental damage to the machine for such things as, and not limited to, missing or lost items after removal and or broken items such as canisters, drip trays, doors & mixing bowls.
- Operator fault is classified as and not limited to:
No electricity at the socket or water supply turned off or lack of water pressure.

Calls that are classified as malicious damage or operator fault are charged at a Rs 1000.00 (excluding VAT) call out fee including the first hour of labour and Rs600.00 (excluding VAT) per hour thereafter, plus the cost of the spares used, if any.

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